

TrainingByteSize

Empowering project professionals through learning

Business Relationship Management Professional



- **Flexible** Study Options
- **Exceptional** Pass Rates
- **Trusted** By Thousands
- **Expert** Support

www.trainingbytesize.com.au

Business Relationship Management Professional



The Business Relationship Management Professional training and certification is designed to inspire, promote, and develop excellence in Business Relationship Management across the globe, leading to outstanding value for organisations and professionals alike.

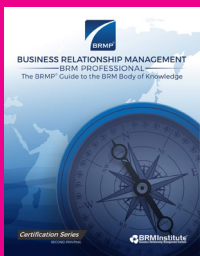
Why BRMP Certification?

Relationships are everywhere.

Put simply, the role of the Business Relationship Manager is to add value.

Business Relationship Managers are connectors - they pull together internal and external relationships to meet the strategic goals of the business, improve stakeholder engagement and increase customer satisfaction. This involves maintaining positive relationships with customers and being an effective link between the client and service provider.

BRMP certification enables you to learn how to connect organizational purpose to strategy and daily activities, while unlocking your organization's ability to thrive.



KEY TEXT: The BRMP Guide to the BRM Body of Knowledge

Replacing The BRMP Guide to the BRM Body of Knowledge, the BRM Professional is an excellent guide for those looking for an overview of the art and practice of BRM.

Intended as a comprehensive practical guide for Business Relationship Managers at every experience level, it is the basis of the BRMP training and certification.

The BRMP Guide is required for the BRMP training and certification, and can be purchased at our online bookstore.

Some of the Benefits of BRMP Certification

Individual:

- ✓ Enhance your CV and boost your future salary/employment prospects with your certified knowledge, and gain further credibility with your peers.
- ✓ Gain function-generic knowledge that will help you drive value and build partnerships, regardless of your title.
- ✓ You will have tangible best practice knowledge and tools to use immediately in your organisation.

Organisational:

- ✓ Unlock organisational capability by connecting organisational purposes and objectives to strategy and daily activities through improved relationships and engagement.
- ✓ Build and maintain positive business relationships with customers and improve customer satisfaction
- ✓ BRMP acts as an enabler for other frameworks, principles, and practices already in place e.g. Agile, PRINCE2, ITIL, MSP, Praxis and more.



#shareyoursuccess and demonstrate your certified status on your CV and social profiles with the official BRMP Digital Badge

Follow Us On Social Media



Business Relationship Management Professional



The Business Relationship Management Professional (BRMP) certification offers individuals the opportunity to gain the practical knowledge and toolset required to advance their organisation's BRM capability and truly satisfy organisational purpose.

What does the BRMP Certification Cover?

Our Business Relationship Management Professional (BRMP®) training and certification is a comprehensive foundation for Business Relationship Managers at every experience level, providing an internationally recognised baseline level of knowledge. You will learn what it means to perform as a strategic partner, contributing to business strategy, formulation, and shaping business demand for the provider's services.

Learning Outcomes

Successful candidates should understand the key principles, techniques, tools and processes central to the BRM capability and role. More specifically, they will be able to demonstrate their understanding of:

- ✓ What business relationship management is and the value it provides to an organization.
- ✓ The basic knowledge, skills, and mindsets of the business relationship management role.
- ✓ The core business relationship management approaches, tools, and templates used to achieve results.
- ✓ The need for an organization to move beyond traditional goals of profit and products to encompass ones appropriate for a relationship-centered organization.
- ✓ The importance of integrating business relationship management into every element of their organization.
- ✓ The importance of educating their organization that a mature BRM capability will evolve culture, build partnerships, drive value, and satisfy purpose.

Who is the BRMP Certification for?

The BRMP Certification isn't just for those with the job title of "Business Relationship Manager" - because of its focus on capability, discipline, and role rather than title it is relevant to job roles, so it is an ideal qualification for those with other job titles, including Business Partners, Project Managers, Business Analysts, Technical Communicators, and more. Regardless of the job title, the role of the connector in an organization is key to positive results.

Course Details

Level
Beginner

Length
Online: 10-15 Hours
Classroom/Virtual: 3 Days

Pre-requisites
None

Exam Format
Multiple Choice,
50 Questions

Exam Duration
40 Minutes

Pass Mark
50%



A great course, content and delivery. I struggle with virtual learning but this was effective for me. I took a lot away from this and will definitely be using it in the future.

Jamie, Delegate

Flexible Learning Options



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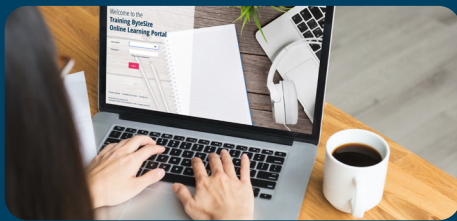


VIRTUAL

Flexible Study Options

Study online

- Study at your own pace on our dedicated Learning Platform
- Access the course and exam anywhere, anytime
- Engaging and expert content



You can study our course online at your own pace from anywhere in the world via our dedicated Learning Platform.

Designed by skilled animators and the most knowledgeable script writers, our online courses are incredibly engaging and use a mix of audio, film, animation, pictures and diagrams; this ensures they are suitable for all types of learners.

Quality online learning is at the heart of what we do, so when you study a Training ByteSize course you can be assured of a tried and tested quality product.

Study in a virtual classroom

- Teaching in the comfort of your home or office
- Ask questions to our trainers throughout the training using a webcam or headset
- Expert trainers
- Access training and take your exam anytime, anywhere



Our Virtual Course platform delivers accredited and certified training, led by leading subject matter experts, direct to your home, mobile, computer or office without the hassle of travelling or staying away. It is so easy to fit in an online class into your busy schedule; simply log in from home, the office, or even while you are travelling.

Students can ask questions using a headset, webcam, or a chat window, and have their questions answered, just like in a traditional classroom. Questions can be lined up and answered at intervals without interrupting the teacher's flow of thought. There is no difference in the level of interaction – in fact, distractions are significantly reduced because of this way of teaching.

If you have a group to train, we have a structured programme in place to ensure everyone gets the most out of the course. We offer a managed service where we can provide regular reports on learners' progress and share quiz results to ensure only those that are ready are put forward for the exam.

“Excellent foundational course... I now know more of the jargon in meetings so that it makes more sense and I have a clearer understanding!”

Gaby, Delegate

Follow Us On Social Media



Study onsite

- Bespoke training option
- Cost effective learning for groups
- Save time and money on travel expenses - we come to you
- Access to some of the best trainers in the industry
- Pre-course learning materials
- Telephone and email support



If you are looking to train a team of people, you will find that our onsite training is a viable and cost effective option for you. You will also find you save money through the omission of travel, accommodation, and dinner expenses.

If you have a training room onsite you are more than welcome to take advantage of that. Or if you prefer, we could organise the project management training at a local venue, giving delegates a fresh learning environment.

Our trainers have a minimum of 10 years training experience, and with extensive experience in running and managing live projects, they have the real-life experience to bring the training to life and ensure that learners gain applicable knowledge.

Contact our expert team of learning advisors for a tailored quote and to find out more.

Connect Relationships to Results, Wherever You Are



As organizations work to adapt to an ever-changing climate, remote work has shown us the importance of good working and business relationships across every function and level of organisations of all sizes across the world.

By taking the BRMP certification with Training Bytsize, you will learn how to connect relationships to results and drive the creation of value across your organisation.

Fully-accredited by APMG International, the BRMP certification is recognised and respected across the globe.

By studying with us, you will develop the transferable skills that will set you on the path to success, no matter where you are in the world or where you are in your career.



Great! Fantastic communication when arranging the course.

Feedback on the course was that all participants found the course really informative and enjoyable - thank you, we look forward to working with you again.

Delegate

Flexible Learning Options



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About Us

At Training ByteSize, we are experts in delivering accredited project, programme and IT service management training through a range of study styles. With **over 30 years' experience** in the industry, your success is key to our success.

We understand how people learn, we know how to train people to pass their exams, and we employ the best trainers and specialise in small class sizes to help you get the best from your investment.

We are very proud to boast an almost 100% pass rate in our exams and we are delighted with our five star reviews from individual learners to international corporate clients alike. So as a business that is looking to enhance change management skills and knowledge of staff at all levels across the company, and ensure everyone passes their exam first time, we believe **Training ByteSize is a name you can trust.**

We thrive on providing a reliable service to customers and we are proud to maintain an exceptional renewal rate with our corporate clients. Perhaps one of the biggest reasons for this success is our bespoke approach; we provide the training in the exact way you want it, whether that is on-site, online, virtual, classroom-based or a combination of these. As a family-run business we are small enough to care, but big enough to support clients from start to finish in the way they would like to learn.

All our trainers are experienced and respected professionals in their respective fields in addition to being passionate and engaging accredited trainers. They each bring a wealth of experience to the classroom with a minimum of 15 years practical experience and 10 years training experience.

Wherever in the world you are, we are here to help. We can carry out a comprehensive analysis of your business to accurately identify gaps in skills and knowledge, and tailor packages to meet your exact requirements. Please speak to our friendly team of experts today to find out how we can help.

James Kinch

Country Manager



Flexible Learning Options



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Accredited training with **exceptional pass rates**. Delivered online, in the classroom, blended, or virtually.

Our portfolio of industry-leading qualifications includes:

- AgileBA®
- AgilePM®
- APM Apprenticeships, PFQ, PMQ and ChPP
- Better Business Cases™
- Business Analysis
- Business Relationship Management®
- Certified PPP Professional (CP3P)
- Change Management
- Essentials for PMO Administrators
- ITIL® 4
- Managing Benefits
- Managing Successful Programmes®
- Praxis™
- PRINCE2 Agile®
- PRINCE2®
- Professional Scrum Master
- Project Planning and Control
- Service Desk Analyst

Visit Our Website
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